

University of Pretoria Yearbook 2025

Procurement and supply management 786 (OBS 786)

Qualification	Postgraduate
Faculty	Faculty of Economic and Management Sciences
Module credits	15.00
NQF Level	08
Programmes	BComHons specialising in Supply Chain Management
Prerequisites	Only students registered for BComHons (Supply Chain Management).
Contact time	15 contact hours
Language of tuition	Module is presented in English
Department	Business Management
Period of presentation	Semester 1 or Semester 2

Module content

The focus of the module is on procurement as a strategic function within the firm; the role of procurement and supply management in the supply chain; drivers and challenges within procurement; supply processes and technology; needs identification and specification-category of needs, volume, determining the right price to pay for the right value; strategic cost management; cost management tools and techniques; negotiation and contracting; make versus buy decisions; supplier selection and development; supplier evaluation; supplier assessment methods and supplier ranking; E-procurement-approaches, benefits and limitations; supplier relationship management; suppliers as a source of innovation; total cost of ownership; global supply management; reasons and challenges of global sourcing; incoterms; corporate social responsibility (CSR) in procurement; sustainability in procurement.

General Academic Regulations and Student Rules

The [General Academic Regulations \(G Regulations\)](#) and [General Student Rules](#) apply to all faculties and registered students of the University, as well as all prospective students who have accepted an offer of a place at the University of Pretoria. On registering for a programme, the student bears the responsibility of ensuring that they familiarise themselves with the General Academic Regulations applicable to their registration, as well as the relevant faculty-specific and programme-specific regulations and information as stipulated in the relevant yearbook. Ignorance concerning these regulations will not be accepted as an excuse for any transgression, or basis for an exception to any of the aforementioned regulations. The G Regulations are updated annually and may be amended after the publication of this information.



Regulations, degree requirements and information

The faculty regulations, information on and requirements for the degrees published here are subject to change and may be amended after the publication of this information.

University of Pretoria Programme Qualification Mix (PQM) verification project

The higher education sector has undergone an extensive alignment to the Higher Education Qualification Sub-Framework (HEQSF) across all institutions in South Africa. In order to comply with the HEQSF, all institutions are legally required to participate in a national initiative led by regulatory bodies such as the Department of Higher Education and Training (DHET), the Council on Higher Education (CHE), and the South African Qualifications Authority (SAQA). The University of Pretoria is presently engaged in an ongoing effort to align its qualifications and programmes with the HEQSF criteria. Current and prospective students should take note that changes to UP qualification and programme names, may occur as a result of the HEQSF initiative. Students are advised to contact their faculties if they have any questions.